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Intermountain Medical Group, Oregon Health Sciences University Medical Group, UC Davis Health System and Talbert Medical Group Select MPV

Four multi-specialty groups representing more than 1,850 providers look to MPV to improve payor contract management and monitor contract compliance

AUSTIN, Texas. – March 3, 2008 – Four western-based multi-specialty groups will utilize Medical Present Value, Inc.'s (MPV) mix of financial tools and expert services to improve payor contract management processes and audit reimbursement.

The organizations include:

- Intermountain Medical Group, a 600-physician group headquartered in Salt Lake City, Utah;
- 760-provider Oregon Health Sciences University Medical Group headquartered in Portland, Ore.;
- Sacramento, Calif.-based UC Davis Health System comprised of 747 physicians; and
- 120-provider Talbert Medical Group located in Costa Mesa, Calif.

"Strategically managing our payor contracts and mining claims for underpayments has been one of our focuses for many years, but we needed a more robust system that could better identify underpaid claims and provide advanced reporting capabilities," said Matt Navigato, COO of Oregon Health Sciences University Medical Group. "Aside from addressing these needs, MPV is also used by many of the top academic practices in the United States – a big deciding factor in our selection process."

MPV contract analysts will load each group's contracts line-by-line into the Phynance™ application, which will help them fully define the complex terms of their payor contracts, including the fee schedules and payment policies that determine the value of their medical claims. This will help the groups determine if they are being paid in accordance with the terms of their payor contracts. The software will also enable the groups to aggregate appeals and recover contractually underpaid claims without exhausting staff resources.

"Partnering with MPV will help us increase revenue through simplifying our payor contract management processes. By modeling our payor contracts into the system, we will be able to easily audit reimbursement for errors and identify payment trends," said Chris Thornock, CFO of Intermountain Medical Group. "Additionally, the contract analysis module will allow us to drill deeper into the financial impact that proposed contract changes will have on the mix of services we provide."

Phynance enables users to model proposed contract terms and determine the associated financial implications, ultimately improving a group's negotiations with payors and resulting in more favorable terms. Undercharge reports also show where charges fall below the contract maximum at the procedure code and contract level. This functionality allows practices to raise charges when allowables are increased, which helps them to capitalize on reimbursement opportunities.

About MPV

MPV provides medical groups with financial tools and expert consultative services to monitor payor performance; verify reimbursement; reduce registration, coding and posting errors; negotiate better contracts; and improve overall cash flow. Serving more than 22,000 physicians nationwide, MPV gives clients better control of their payor contracts, improves workflow efficiency and strengthens the bottom line. For more information, please visit www.mpv.com.

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