



FOR IMMEDIATE RELEASE

MPV Secures Contracts with Harvard Vanguard Medical Associates and WellSpan Medical Group

Multi-specialty groups partner with MPV to automate payor contract management processes and monitor payor compliance

AUSTIN, Texas. – March 25, 2008 – Medical Present Value, Inc. (MPV), a provider of financial tools and expert services that improve payor contract management processes and audit reimbursement, will provide services to two multi-specialty medical groups to help them ensure accurate reimbursement and monitor the performance of their payor contracts.

Through the use of MPV Phynance™, a Web-based application that values healthcare claims based on the latest payment rules and fee schedules, the groups will be able to define the complex terms of multiple payor contracts, increase the accuracy of reimbursement and improve cash flow. The groups include:

- Harvard Vanguard Medical Associates, an affiliate of Atrius Health with over 500 physicians, headquartered in Newton, Mass.; and
- 390-provider WellSpan Medical Group headquartered in York, Pa.

As practices face increasing overhead costs and declining reimbursement, Phynance helps groups improve revenue cycle management by allowing them to aggregate contract-based appeals, verify that claims are paid according to payor contract terms and detect when charges fall below the contract maximum.

“As our group continues to grow and expand, we need a robust tool that allows us to identify underpayments, recover revenue and monitor overall contract performance without adding additional staff,” said Jack Jensen, chief operating officer of WellSpan Medical Group. “MPV will allow us to achieve all of these objectives quickly and efficiently.”

MPV’s advanced reporting tools help practices model the financial implications of proposed contract terms in the Phynance application, giving groups the needed insight to negotiate more favorable contract terms. The groups will also be able to estimate a patient’s financial responsibility prior to the time of service, improving cash flow and reducing patient bad debt.

“We are looking for the MPV tools to help us confirm that payments from the payors are routinely and consistently in line with the terms and rules of our contracts at a very detailed level,” said Elaine Goddard, director of revenue operations at Harvard Vanguard Medical Associates. “We anticipate that Phynance will allow us to operate more effectively in today’s complex reimbursement environment.”

About MPV

MPV provides medical groups with financial tools and expert consultative services to monitor payor performance; verify reimbursement; reduce registration, coding and posting errors; negotiate better contracts; and improve overall cash flow. Serving more than 22,000 physicians nationwide, MPV gives clients better control of their

payor contracts, improves workflow efficiency and strengthens the bottom line. For more information, please visit www.mpv.com.

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